## RECENT SPLITS - OUR BUY

## Something Completely New

Q till no new splits to consider, so it's time to get creative. Here are two facts pertaining to our situation. 1) The majority of our portfolio is still made up of stocks giving us the benefit of the Stock Split Advantage. However, this advantage runs out after three years and every month we shuck off another of our splits as our "ladder" moves through time. 2) Due to the shrinking number of positions in the portfolio, the accumulation of cash thrown off by several high dividend yielding stocks, and my propensity to be on the conservative side in these uncertain times, the cash account has grown much larger than normal.

Thus, for January, our buy is going to be an ETF (exchange traded fund) that will stand in for a large percentage of our present cash account. One of my loyal subscribers pointed out that the Global X NASDAQ 100 Covered Call ETF (QYLD) might be nearly as safe as a short- term bond fund while offering an $8 \%$ to $10 \%$ yield. I have never traded options but I do know about ETFs, and this appears to be a solid one. QYLD has almost $\$ 1 \mathrm{~B}$ in assets, it's less volatile than the market, and has a reasonable $0.60 \%$ expense ratio. It is sponsored by Global X, a 10 -year old business managing over 70 other ETFs.

The QYLD ETF makes its money by owning the stocks in the NASDAQ 100 Index and then selling call options on the index. Without getting too far into the weeds, this strategy provides a way to earn income from an index that is known as a vehicle for growth while mitigating the down-side risk, all while reducing volatility and maintaining good diversity.

Next week I'm going to add QYLD to the portfolio using about $70 \%$ of our cash. This ETF will be viewed as a proxy for our cash and will not be on the 30 -month ladder like our stock positions. If there is a flurry of splits, I won't hesitate to sell off QYLD to allow us to get back to the "normal" 30 stock portfolio that we have been missing for a while now.

## PORTFOLIO ITEMS

## 2019 in Review

$\checkmark$ he performance of the 2 for 1 portfolio for 2019 was not up to our typical $2 \%$ to $3 \%$ outperformance over the broad market but we did manage to hold our own. Our overall gain of $30.98 \%$ for the year just barely edged out the $30.73 \%$ gain of the Vanguard 500 Index Fund, the fairest benchmark for comparison, in my opinion.

Long-time subscribers know that I have always favored dividend paying stocks but their importance in our overall performance has increased significantly. In 2019, dividends provided fully $9 \%$ of our overall return and that percentage will almost certainly increase with the addition of QYLD.

The most obvious issue impacting our 2 for 1 portfolio is the lack of splits. There's no denying this will affect how I proceed in the future. For much of 2019, 2 for 1 has been loading up on what I think may be promising companies, but ones that have not announced a split. Nine new positions were added to the 2 for 1 portfolio last year. Only three of them were 2 for 1 splits and one was a 3 for 2 (WRB). Being just another stock picker makes me uncomfortable. As you know, the average fund manager fails to beat the broad market indexes. Time will tell if split announcements will rebound and whether or not we can maintain a steady course until they do.

## THIS MONTH'S SELL

## A.O. Smith Corp.

XX hat a disappointment! We owned A.O. Smith about eight years ago and it was an outstanding winner for 2 for 1 . This time around it was definitely a
 loser. AOS was brought into the portfolio in $1 / 17$ and the position was boosted twice along the way. Our gain, including dividends, will be less than $1 \%$ overall when we sell next week. The Vanguard 500 Index Fund will have advanced $53 \%$ over the same period.

|  |  | \# SH | BOUGHT | VALUE | CLOSE | COST | START | END | \% OF |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | AT | ON | BASIS | MONTH | MONTH | PORT |
| CASH |  |  |  | BUY | 12/31/19 |  | 49,646.75 | 51,432.86 | 8.45\% |
| AOS | A.O. SMITH CORP | 400 | 01/17/17 | 48.711 | 47.640 | 19,484.51 | 19,360.00 | 19,056.00 | 3.13\% |
| CMCSA | COMCAST | 430 | 02/24/17 | 37.874 | 44.970 | 16,285.94 | 18,984.50 | 19,337.10 | 3.18\% |
| CPRT | COPART INC | 300 | 04/17/17 | 29.721 | 90.940 | 8,916.30 | 26,700.00 | 27,282.00 | 4.48\% |
| SLGN | SILGAN HOLDINGS | 700 | 05/15/17 | 30.976 | 31.080 | 21,683.36 | 21,567.00 | 21,756.00 | 3.57\% |
| SPKE | SPARK ENERGY INC | 720 | 07/17/17 | 20.007 | 9.230 | 14,404.95 | 7,941.60 | 6,645.60 | 1.09\% |
| MRTN | MARTEN TRANSPORT LTD | 1000 | 08/22/17 | 16.064 | 21.490 | 16,063.84 | 21,130.00 | 21,490.00 | 3.53\% |
| NLY | ANNALY CAPITAL MGMT | 1900 | 12/18/17 | 12.250 | 9.420 | 22,145.65 | 17,727.00 | 17,898.00 | 2.94\% |
| AFL | AFLAC INC | 340 | 02/20/18 | 44.395 | 52.900 | 15,094.15 | 18,645.60 | 17,986.00 | 2.95\% |
| BRO | BROWN \& BROWN INC | 600 | 03/19/18 | 26.353 | 39.480 | 15,811.95 | 22,644.00 | 23,688.00 | 3.89\% |
| AGX | ARGAN INC. | 500 | 04/16/18 | 38.649 | 40.140 | 19,324.50 | 18,320.00 | 20,070.00 | 3.30\% |
| EXPO | EXPONENT INC. | 370 | 08/17/15 | 21.948 | 69.010 | 8,120.58 | 23,513.50 | 25,533.70 | 4.19\% |
| SWK | STANLEY BLACK \& DECKER | 150 | 05/21/18 | 145.687 | 165.740 | 21,853.07 | 23,661.00 | 24,861.00 | 4.08\% |
| HBNC | HORIZON BANCORP INC | 1000 | 06/18/18 | 20.266 | 19.000 | 20,265.90 | 18,820.00 | 19,000.00 | 3.12\% |
| NWE | NORTHWESTERN CORP | 280 | 07/16/18 | 58.708 | 71.670 | 16,438.15 | 20,039.60 | 20,067.60 | 3.30\% |
| FDEF | FIRST DEFIANCE FINANCIAL | 600 | 08/20/18 | 31.989 | 31.490 | 19,193.40 | 18,090.00 | 18,894.00 | 3.10\% |
| NHC | NATIONAL HEALTHCARE CORP | 230 | 09/17/18 | 73.952 | 86.430 | 17,008.85 | 19,550.00 | 19,878.90 | 3.26\% |
| TJX | TJX COMPANIES | 400 | 10/15/18 | 54.960 | 61.060 | 21,984.01 | 24,452.00 | 24,424.00 | 4.01\% |
| CASS | CASS INFORMATION SYSTEMS | 400 | 11/19/18 | 55.629 | 57.740 | 22,251.72 | 22,588.00 | 23,096.00 | 3.79\% |
| T | AT\&T | 530 | 01/22/19 | 30.969 | 39.080 | 16,413.75 | 19,811.40 | 20,712.40 | 3.40\% |
| WRB | W. R. BERKLEY | 315 | 03/18/19 | 56.049 | 69.100 | 17,655.45 | 21,420.00 | 21,766.50 | 3.57\% |
| WHF | WHITEHORSE FINANCIAL | 1280 | 04/16/19 | 14.081 | 13.700 | 18,023.54 | 18,355.20 | 17,536.00 | 2.88\% |
| FFIN | FIRST FINANCIAL BANKSHARES | 600 | 05/20/19 | 30.408 | 35.100 | 18,244.95 | 20,742.00 | 21,060.00 | 3.46\% |
| PPL | PPL CORP | 580 | 06/17/19 | 31.309 | 35.880 | 18,158.95 | 19,737.40 | 20,810.40 | 3.42\% |
| KELYA | KELLY SERVICES, INC. | 800 | 07/15/19 | 26.175 | 22.580 | 20,940.03 | 17,528.00 | 18,064.00 | 2.97\% |
| FAST | FASTENAL CO | 630 | 08/19/19 | 30.398 | 36.950 | 19,150.65 | 22,377.60 | 23,278.50 | 3.82\% |
| MBCN | MIDDLEFIELD BANC CORP | 860 | 10/21/19 | 23.148 | 26.090 | 19,907.50 | 22,575.00 | 22,437.40 | 3.68\% |
| TKR | TIMKEN CO. | 370 | 11/18/19 | 53.410 | 56.310 | 19,761.70 | 19,458.30 | 20,834.70 | 3.42\% |

(The portfolio numbered 27 positions as of $12 / 31$, a result of very scarce new split announcements. The count will be brought back to 30 as conditions permit)

## ACCOUNT VALUE SUMMARY - 12/31/19

| Description | Amount |
| :--- | ---: |
| Last Month's Closing Equity | $\$ 595,385.45$ |
| Change in Stock Value | $\$ 11,725.10$ |
| Interest \& Dividends | $\$ 1,786.11$ |
| This Month's Closing Equity | $\$ 608,896.66$ |

ANNUALIZED RETURN 7/31/96-12/31/19
2 for 1: +11.27 \% Vanguard 500 Fund: $+9.07 \%$ (all costs and dividends included for both)

## THE FINE PRINT

The above list represents all of the securities recommended, bought, and which are present in the 2 for 1 portfolio as of $11 / 30 / 19$. An actual IRA account with $\mathrm{E}^{*}$ Trade in the editor's name, the 27 stocks on this list constitute the entire 2 for 1 portfolio. The graph of the performance, above and to the right, was adjusted to equal the Vanguard 500 Index Fund at the end of July, 1996, adjusted for and including dividends. The Vanguard 500 Index Fund tracks the S\&P 500, an index tracking the 500 largest U.S. companies. 2 for 1 tracks the 2 for 1 Index ${ }^{\circledR}$, based on a portfolio of 27 companies, large and small. The 2 for 1 portfolio was started in July, 1996 with $\$ 50,000$. The $\$ 484,587$ basis above, plus the cash, minus the $\$ 50 \mathrm{~K}$, is the total of all the realized gains accrued since the portfolio's inception. It shall not be assumed that recommendations made in this 2 for 1 issue, or in any future issues, will be profitable or will equal the performance of the securities on this list, now or in the future.

## PORTFOLIO PERFORMANCE



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